



DIRIGO STRATEGIES, LLC

Dirigo Strategies - "I lead, I guide"

101 Main Street, Thomaston, ME 04861
(207) 354-0799
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CAPABILITY STATEMENT

Consulting - able to advise agencies and corporations on operations and planning, domestic and international sales and marketing, research and development, and modeling and simulation. Skilled in project management and the application of advanced technologies.

Program/Project Management Support - able to create initial project plans and improve existing plans, develop WBS categories, and follow earned-value metrics with respect to cost, schedule and performance. Can provide skilled manpower on short notice.

Sales - able to generate sales, domestic and international; we represent major suppliers and purchasers throughout the hemisphere.

Mission Studies, Alternatives and Technical Analyses, and Reports - able to generate mission studies that weigh current and future demands, conduct technical alternatives analyses showing cost and performance, generate detailed reports to answer critical questions. Able to analyze markets, generate metrics, determine Return on Investment, create business plans, and improve processes.

Strategy and Tactics - able to generate long-term strategies and goals, develop policy documents, and generate "roadmaps." Can assist with business or military strategies and tactics, and generate either.

EXPERTISE

Our professional staff includes PhDs, MBAs, and engineers. Our Associates are skilled in C5I, cyber, pollution spills, helicopters, drones, ice breakers, operations, R&D, sales, finance, and program management. We have assisted with platform and system design, helped clients develop marketing and engagement strategies, and generated detailed reports and studies. (See dirigostrategies.com/technical-analysis/ for bios.)

Our Subject Matter Experts have decades of experience in guiding doctrine, developing requirements, and generating documentation needed to justify major acquisitions for U.S. government services and agencies. This enables each of them to provide targeted planning and marketing guidance to U.S. and NATO-country corporations. They can also provide the technical expertise needed to generate winning proposals when competing for government programs.

Company Summary

Dirigo Strategies is a highly skilled consulting and technical support firm that brings decades of experience in operations, sales, research and development, finance, and project planning to corporations and State and Federal Governments.

Certifications:
SDVOSB
Security Clearances
Insured

Company Data

DUNS: 078394867
CAGE: 6NPJ9
EIN: 45-2567325

NAICS Codes:

541990 Professional and
Technical Services
541420 Industrial Design
Consulting Service
541611 Business Mgmt
Consulting
420000 Wholesale Trade
Services

Also: 541618, 561499, & 561990

Product Service Codes (PSC):
B550, AC34, AB95, B551, B552, R405,
R422, B541, B544

Past Performance Successes

Eastern Shipbuilding Group
Bath Iron Works
Saab Defense & Security
Vestdavit AS, Norway + Vestdavit Inc.
Light Structures, AS, Norway
NASSCO
R. J. McGregor & Associates*

Contact Information

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*Through a cross-border alliance (R.J. McGregor & Associates of Canada) we assist with sales, ITBs, and financing around the globe and advise on market-growth opportunities in Maine, North America, Scandinavia and beyond. We are proud members of the Maine International Trade Center.