



## DIRIGO STRATEGIES, LLC

Dirigo Strategies - "I lead, I guide"

101 Main Street, Thomaston, ME 04861  
(207) 354-0799  
info@dirigostrategies.com

### CAPABILITY STATEMENT

Marine consulting - able to advise agencies and corporations on operations and planning, domestic and international sales and marketing, research and development, and modeling and simulation. Skilled in project management and the application of advanced technologies.

Program/Project Management Support - able to create initial project plans and improve existing plans, develop WBS categories, and follow earned-value metrics with respect to cost, schedule and performance. Can provide skilled manpower on short notice.

Sales - able to generate sales, domestic and international; we represent major suppliers and purchasers throughout the hemisphere.

Mission Studies, Alternatives and Technical Analyses, and Reports - able to generate mission studies that weigh current and future demands, conduct technical alternatives analyses showing cost and performance, generate detailed reports to answer critical questions. Able to analyze markets, generate metrics, determine Return on Investment, create business plans, and improve processes.

Strategy and Tactics - able to generate long-term strategies and goals, develop policy documents, and generate "roadmaps." Can assist with business or military strategies and tactics, and generate either.

### EXPERTISE

Our professional staff includes PhDs, MBAs, and engineers. Our Associates are skilled in C5I, cyber, pollution spills, helicopters, drones, ice breakers, operations, R&D, sales, finance, and program management. We have assisted with platform and system design, helped clients develop marketing and engagement strategies, and generated detailed reports and studies. (See [dirigostrategies.com/technical-analysis/](http://dirigostrategies.com/technical-analysis/) for bios.)

Our Subject Matter Experts have decades of experience in guiding doctrine, developing requirements, and generating documentation needed to justify major acquisitions for U.S. government services and agencies. This enables each of them to provide targeted planning and marketing guidance to U.S. and NATO-country corporations. They can also provide the technical expertise needed to generate winning proposals when competing for government programs.

### Company Summary

Dirigo Strategies is a highly skilled marine consulting and technical support firm that brings decades of experience in operations, sales, research and development, finance, and project planning to corporations and State and Federal Governments.

Certifications:  
SDVOSB  
Security Clearances  
Insured

### Company Data

DUNS: 078394867  
CAGE: 6NPJ9  
EIN: 45-2567325

NAICS Codes:

541990 Professional and  
Technical Services  
541420 Industrial Design  
Consulting Service  
541611 Business Mgmt  
Consulting  
420000 Wholesale Trade  
Services

Also: 541618, 561499, & 561990

Product Service Codes (PSC):  
B550, AC34, AB95, B551, B552, R405,  
R422, B541, B544

### Past Performance Successes

Arktos Developments, Ltd.  
Bath Iron Works  
DeepWater Buoyancy  
Eastern Shipbuilding Group  
Light Structures, AS, Norway  
NASSCO  
Saab Defense & Security  
UMS Skeldar, Sweden  
Vestdavit AS, Norway + Vestdavit Inc.

### Contact Information

Brian Perkins, President  
(207) 354-0799



We assist with sales around the globe and advise on market-growth opportunities in Maine, North America, Scandinavia and Europe. We are proud members of the Maine International Trade Center.